



Amendment II

Ref: CORP/MKTG/GFGNL/BH/2026/08/Amend02

Date: 27/08/2026

Sub: Notice Inviting EOI for selection of system integrator(s) for addressing Tender for Selection of Project Implementing Agency for Implementation of ABP (Amended BharatNet Program) in Gujarat under GFGNL

Ref: CORP/MKTG/GFGNL/BH/2026/08 dated 06-07-2026

CI No	EOI Existing Clause	EOI Revised Clause
4(i) B	Turnover: Bidder (Sole Bidder/ Consortium) should have a minimum average annual turnover as per following table (B.1) for last 3 financial years FY 2023- 24, 2024-25 & 2025-26). The Sole Bidder and Bidder in case of consortium (Lead and consortium partners) should be in the business of OFC Business or Telecom or EPC in underground utility (OFC or Power or Pipeline or GAS or other utility). Each member of the consortium other than Lead bidder in case of consortium should have minimum average annual turnover of INR 400 Cr during last 3 financial years. Note: 1. Turnover considered would be a consolidated turnover of the company i.e. A parent Company can use the turnover of its subsidiaries (50% and above holding) but a child company cannot use parent company's turnover. However, both the company should have same domain experience. Supporting documents 1. Audited Financial Statements/ Annual Report for each of the last three financial years (FY 2023-24, 2024-25& 2025- 26) signed by the Statutory Auditor	Turnover: Bidder (Sole Bidder/ Consortium) should have a minimum average annual turnover as per following table (B.1) for last 3 financial years FY 2023- 24, 2024-25 & 2025-26). The Sole Bidder and Bidder in case of consortium (Lead and consortium partners) should be in the business of OFC Business or Telecom or EPC in underground utility (OFC or Power or Pipeline or GAS or other utility). Each member of the consortium other than Lead bidder in case of consortium should have minimum average annual turnover of INR 100 Cr during last 3 financial years. Note: 1. Turnover considered would be a consolidated turnover of the company i.e. A parent Company can use the turnover of its subsidiaries (50% and above holding) but a child company cannot use parent company's turnover. However, both the company should have same domain experience. Supporting documents 1. Audited Financial Statements/ Annual Report for each of the last three financial years (FY 2023-24, 2024-25& 2025- 26) signed by the Statutory Auditor

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	2. Turnover Certificate with 3 Years Financials by a statutory auditor / practicing CA with UDIN Number clearly specifying the annual turnover for each of the last 3 audited financial years in the specific business as above. 3. Self-Certification to be signed by Company Secretary/ Statutory Auditor on company's letter head mentioning the required shareholding. 4. Documentary Proof of Parent company & its subsidiaries	2. Turnover Certificate with 3 Years Financials by a statutory auditor / practicing CA with UDIN Number clearly specifying the annual turnover for each of the last 3 audited financial years in the specific business as above. 3. Self-Certification to be signed by Company Secretary/ Statutory Auditor on company's letter head mentioning the required shareholding. 4. Documentary Proof of Parent company & its subsidiaries
4(i) D	Note-3: Note (Applicable for all experiences): ii) For claiming captive network experience, Internal evidentiary documents as mentioned above are essentially to be provided with endorsement of authorized signatory. (i.e., Internal evidentiary documents like NMS , GIS platform , mentioning OFC type and gauge(48/24F/etc.) ,type of installation (UG or Aerial), length of OFC, and for active elements and passive elements, integration dates as are essentially to be provided with endorsement of authorized signatory and CE certified.)	Note-3: Note (Applicable for all experiences): ii) For claiming captive network experience, Internal evidentiary documents as mentioned above are essentially to be provided with endorsement of authorized signatory. (i.e., Internal evidentiary documents like NMS , GIS platform , mentioning OFC type and gauge(48/24F/etc.) ,type of installation (UG or Aerial), length of OFC, and for active elements and passive elements, integration dates as are essentially to be provided with endorsement of authorized signatory and CE certified.) Registered OFC lease agreement with customer. Note: The bidder's captive or infra given on lease network experience shall be considered valid only if it satisfactorily meets the requirements of GFGNL and is supported by adequate documentary evidence.
4(i)D	Appendix A i) Total Experience of OFC Project(Km) Sole bidder/ Lead Bidder In Last 10 Years Sole Bidder/Lead bidder of the consortium should have minimum experience out of total cumulative experience / technical capacity Three (3) Orders/Organization Work, to fulfil total 15000 Km or of value INR 600 Cr. having executed EPC OFC	Appendix A i) Total Experience of OFC Project(Km) Sole bidder/ Lead Bidder In Last 10 Years Sole Bidder/Lead bidder of the consortium should have minimum experience out of total cumulative experience / technical capacity Three (3) Orders/Organization Work, to fulfil total 15000 Km or of value INR 600 Cr. having executed EPC OFC

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	Network Construction project in Last 10 Years (from bid submission date) within India. Illustration on 3 Orders/Organizations: The requirement of 3 orders/organizations means that experience from a maximum of one work order per organization will be considered. If a bidder submits two or more separate work orders from the same organization, they shall be counted as only one qualifying order/organization against the requirement of three. For example: Organization A: 2 work orders → Counted as 1 Organization B: 1 work order → Counted as 1 Organization C: 1 work order → Counted as 1 Total qualifying count = 3 organizations/orders So, multiple work orders from the same organization do not increase the count; the bidder must demonstrate experience across maximum 3 distinct organizations.	Network Construction project in Last 10 Years (from bid submission date) within India. Illustration on 3 Orders/Organizations: The requirement of 3 orders/organizations means that experience from a maximum of one work order per organization will be considered. If a bidder submits two or more separate work orders from the same organization, they shall be counted as only one qualifying order/organization against the requirement of three. For example: Organization A: 2 work orders → Counted as 1 Organization B: 1 work order → Counted as 1 Organization C: 1 work order → Counted as 1 Total qualifying count = 3 organizations/orders So, multiple work orders from the same organization do not increase the count; the bidder must demonstrate experience across maximum 3 distinct organizations. Note - The sole bidder/ Lead Member in case of consortium shall individually fulfil at least the prescribed OFC Project EPC Experience or OFC O&M Experience requirement as per EOI requirement
4(i)D	Appendix A ii) Experience of OFC- O&M (Kms) Sole bidder/Lead Bidder in Last 10 Years The sole /lead bidder of the consortium should have satisfactorily completed in the last 10 years within India, the O&M of any OFC network of 24 or more Core Under Ground OFC for the number of ‘Year	Appendix A ii) Experience of OFC- O&M (Kms) Sole bidder/Lead Bidder, in case of consortium, in Last 10 Years The sole /lead bidder of the consortium should have satisfactorily completed in the last 10 years within India, the O&M of any OFC network of 24 or more Core Under Ground OFC for the number of ‘Year

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	Kms' (for the network for which O&M has been done for at least one year) at least equal to 28500 Kms (upto 40% of the O&M requirement can be met through O&M of 24 or more core aerial fibre cables (deployed in BharatNet by BBNL or state SPV)/ ADSS/ OPGW OFC as required for EPC Network Construction capability mentioned above. Year Kms: If O&M of "X" Kms of OFC has been done for "N" years ($N \geq 1$), then 'Year Kms' = "X multiplied by N". c) Bidder to bring an NMS OEM who meet the following condition: Offered Product (OEM) NMS Experience: Deployment and maintaining NMS including Helpdesk- Ticketing solution as a bundle, with Minimum 24000 devices during last 10 years with 3 orders/ organizations works Definition: Network devices to be considered for this criterion can be, i.e., either all or any one or any of the combination, IP MPLS Routers (other then FTTx/Wi-Fi CPE), Layer-3 Switches, BNGs, PTNs/CPANs, DWDM, OLTs of 16 or more ports, and OTN.	Kms' (for the network for which O&M has been done for at least one year) at least equal to 15000 Kms (upto 40% of the O&M requirement can be met through O&M of 24 or more core aerial fibre cables/ ADSS/ OPGW OFC as required for EPC Network Construction capability mentioned above. Year Kms: If O&M of "X" Kms of OFC has been done for "N" years ($N \geq 1$), then 'Year Kms' = "X multiplied by N". Note - The sole bidder/ Lead Member in case of consortium shall individually fulfil at least the prescribed OFC Project EPC Experience or OFC O&M Experience requirement as per EOI requirement c) Bidder to bring an NMS OEM who meet the following condition: Offered Product (OEM) NMS Experience: Deployment and maintaining NMS with Minimum 15000 devices during last 10 years with maximum 3 orders/ organizations works Definition: Network devices to be considered for this criterion can be, i.e., either all or any one or any of the combination, IP MPLS Routers (other then FTTx/Wi-Fi CPE), Layer-3 Switches, Layer 2 switches, BNGs, PTNs/CPANs, DWDM, OLTs of 16 or more ports, e-Node B, SD-WAN and OTN. For the purpose of this criterion, the number of devices shall be counted based on the actual unique network devices deployed and maintained under the NMS solution. The same device shall not be counted multiple

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	Documents to be submitted at the time of customer tender submission. Documentary proof (Purchase Order & completion certificate) should be submitted at the time of customer tender submission. O&M Work Experience & performance Certificate by clearly define deployed and maintained dates and types of devices.	times merely because O&M/AMC services have been provided for multiple years. Accordingly, if an NMS solution has been deployed for 3,000 network devices and the same 3,000 devices have been maintained continuously for 4 years, the experience shall be considered as 3,000 devices only. However, the bidder must demonstrate that the deployed devices were maintained under O&M/AMC for a minimum period of one (1) year, supported by the required documentary evidence. Documents to be submitted at the time of customer tender submission. Documentary proof (Purchase Order & completion certificate) should be submitted at the time of customer tender submission. O&M Work Experience & performance Certificate by clearly define deployed and maintained dates and types of devices.
4(i)G	MAF Supporting Documents Required At the time of customer tender: The sole bidder or the lead member (in case of Consortium) should submit valid Manufacturer Authorization Form (MAF) from maximum two (2) for all active (Routers, RFMS, UPS & Racks). and four (4) for passive components (Like, (all types of OF Cables, Duct, Joint Closures (SJC & BJC), FDMS & FTB) . Refer the list in Annexure-XXXXV for MAF Required in the customer tender. For the NMS, OSS, BSS either individual element or combination of all/any PIA	MAF Supporting Documents Required At the time of customer tender: The sole bidder or the lead member (in case of Consortium) should submit valid Manufacturer Authorization Form (MAF) from maximum two (2) for all active (Routers, RFMS, UPS & Racks). and four (4) for passive components (Like, (all types of OF Cables, Duct, Joint Closures (SJC & BJC), FDMS & FTB) . Refer the list in Annexure-XXXXV for MAF Required in the customer tender. For the NMS, OSS, BSS either individual element or combination of all/any PIA

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	ensures maximum One (1) OEM MAF for each shall be allowed	ensures maximum Two (2) OEM MAF for each shall be allowed
1.2	Annexure XI Revised Grading System for valuation of Technical & financial capacity criteria of the Bidder Bidder should have satisfactorily completed in the last 10 years within India, the O&M of any OFC network of 24 or more Core Under Ground OFC / Aerial/ADSS/ OPGW OFC/ Gas pipelines/ Water pipeline/ Electric etc for the number of ‘Year Kms’ (for the network for which O&M has been done for at least one year) as required for EPC Network Construction capability mentioned above. Year Kms : If O&M of “X” Kms has been done for “N” years ($N \geq 1$), then ‘Year Kms’= ”X multiplied by N”. Scoring Basis 1. 28500 Kms to 42750 Kms -5 marks 2. >42750 Kms and up to 57000 Kms: 8 marks 3. > 57000 Kms : 10 marks Note : The above requirement to be met cumulatively from maximum of 3 orders	Annexure XI Revised Grading System for valuation of Technical & financial capacity criteria of the Bidder Bidder should have satisfactorily completed in the last 10 years within India, the O&M of any OFC network of 24 or more Core Under Ground OFC / Aerial/ADSS/ OPGW OFC/ Gas pipelines/ Water pipeline/ Electric etc for the number of ‘Year Kms’ (for the network for which O&M has been done for at least one year) as required for EPC Network Construction capability mentioned above. Year Kms : If O&M of “X” Kms has been done for “N” years ($N \geq 1$), then ‘Year Kms’= ”X multiplied by N”. Scoring Basis 1. 15000 Kms to 20000 Kms -5 marks 2. >20000 Kms and up to 30000 Kms: 8 marks 3. > 30000 Kms : 10 marks Note : The above requirement to be met cumulatively from maximum of 3 orders each.

Other terms & conditions are remaining same as per EOI including corrigendum.

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